## Bullying Ends Here

## Profit and Loss

January - December 2020

|  | TOTAL |
| :---: | :---: |
| INCOME |  |
| Book Sales | 408.90 |
| Donation | 64,732.64 |
| Presentations | 3,300.00 |
| Total Donation | 68,032.64 |
| Sales | 1,318.04 |
| Total Income | \$69,759.58 |
| COST OF GOODS SOLD |  |
| Purchases - COS | 2,450.00 |
| Supplies and materials - COS | 15,743.18 |
| Total Cost of Goods Sold | \$18,193.18 |
| GROSS PROFIT | \$51,566.40 |
| EXPENSES |  |
| Advertising | 4,736.12 |
| Auto |  |
| Fuel | 1,739.26 |
| Lease | 9,100.00 |
| Total Auto | 10,839.26 |
| Bank charges | 58.00 |
| Book | 2,597.79 |
| Bookkeeping | 237.30 |
| Clothing Supplies | 917.41 |
| Education | 367.50 |
| Incidentals | 3,675.00 |
| Interest expense | 3,750.00 |
| Office expenses | 641.73 |
| Phone/Internet | 3,900.00 |
| Postage | 892.98 |
| Rent | 3,000.00 |
| Software | 892.33 |
| Total Office expenses | 9,327.04 |
| Parking | 114.00 |
| Promotional | 5,312.25 |
| Scholarships | 500.00 |
| Stationery and printing | 124.97 |
| Subcontractors | 3,274.04 |
| Travel | 2,518.85 |
| Airfare | 2,220.44 |
| Hotels | 11,000.73 |
| Tolls | 56.50 |
| Total Travel | 15,796.52 |
| Travel meals | 333.54 |
| Website | 657.77 |
| Total Expenses | \$62,618.51 |
| PROFIT | \$ -11,052.11 |

