## Bullying Ends Here

## Profit and Loss

January - December 2019

|  | TOTAL |
| :---: | :---: |
| INCOME |  |
| Book Sales | 70.00 |
| Donation | 145,264.78 |
| Presentations | 14,593.04 |
| Total Donation | 159,857.82 |
| Sales | 1,172.48 |
| Sales of Product Income | 2,746.11 |
| Total Income | \$163,846.41 |
| COST OF GOODS SOLD |  |
| Subcontractors - COS | 300.00 |
| Supplies and materials - COS | 75.00 |
| Total Cost of Goods Sold | \$375.00 |
| GROSS PROFIT | \$163,471.41 |
| EXPENSES |  |
| Accommodations | 25,101.95 |
| Advertising | 8,054.54 |
| Auto |  |
| Lease | 8,400.00 |
| Total Auto | 8,400.00 |
| Bank charges | 116.84 |
| Book | 150.00 |
| Car Rental | 1,304.83 |
| Commissions and fees | 6,000.00 |
| Incidentals | 9,900.00 |
| Insurance | 870.00 |
| Interest expense | 36,000.00 |
| Job Materials | 5,877.85 |
| Legal and professional fees | 3,837.75 |
| Meals and entertainment | 355.66 |
| Office expenses | 4,410.92 |
| Rent | 3,000.00 |
| Total Office expenses | 7,410.92 |
| Other general and administrative expenses | 142.00 |
| Parking | 2,739.62 |
| Promotional | 20,094.67 |
| Scholarships | 2,000.00 |
| Shipping and delivery expense | 742.39 |
| Stationery and printing | 1,633.32 |
| Travel | 17,828.65 |
| Travel meals | 900.00 |
| Total Expenses | \$159,460.99 |
| PROFIT | \$4,010.42 |

